

# BMW of Nashville

Date: **06/16/2018**

Salesperson: **Jeff Pereira Terra Williams**

Manager: **Ryan Ziegler**

FOR INTERNAL USE ONLY

CUSTOMER	<b>Reyce and Anna Simon</b>	Home Phone:
Address :	<b>MOUNT JULIET, TN 37122</b>	Work Phone:
E-Mail :	<b>anna@reysimoncast.net</b>	Cell Phone: <b>(615) 636-6208</b>

VEHICLE	Stock # : <b>JL072065</b>	New / Used : <b>New</b>	VIN : <b>5UXKR0C56JL072065</b>	Mileage:
	Vehicle : <b>2018 BMW X5</b>	Color : <b>Space Gray Meta</b>		
	Type : <b>xDrive35i 4dr A</b>	<b>18XG</b>		

TRADE IN	Payoff :	VIN :	Mileage:
	Vehicle :	Color :	
	Type :		

Retail Payments				Estimated	Book Value	74,035.00
Cash Down				5,000	Discount	7,404.00
				10,000	Sonic Price	66,631.00
				15,000	Rebate	1,000.00
48 Months	1,626	1,503	1,381			
60 Months	1,350	1,249	1,147			
72 Months	1,168	1,080	992			
* Estimated A.P.R. Subject to equity and credit requirements.					Total Purchase	65,631.00
					Fair Market Value	
					Trade Difference	65,631.00
					Doc Fee	589.00
					Tax	422.49
					Title Fee	136.75
					Business Tax	228.55
					Acquisition Fee	925.00
					Net Price	67,932.79
					Trade Payoff	
					Cash Down	5,000.00
					Balance	62,932.79

Lease Payments				Estimated
Cash Down				5,000
				7,500
				10,000
36 Months	834	757	681	
36 Months	834	757	681	
36 Months	834	757	681	
Annual Mileage Allowed: 10,000				